

Board Meeting called to order Oct. 30, 2011 at Michelle Pressell's house at 2:20pm.
Attending are: Michelle Pressell, Derede Arthur, Rob Michalski, Janet Massolo, Sue Rush, Ernie Mill and Laura Hartwick.

Manzanita Park Grass Issues:

Should RV Czar stay til bitter end or just make sure she has excellent communication w the RV people, if she has a confirmation have her add something about the grass fine (\$100 was the fine).

Have exits and entrances for the trailers w stakes and ring tape?

Signs that say "Reserved for Equipment Trailers" put out for the trailers should be put up.

Get Jeff Vest to initial a diagram of where the trailers will go? Or just let him see where it's getting staked out and be very clear with the RV Czar where is ok/not ok.

Make sure that the trial chair knows the grass situation because trial chair should be the one who figures out the best solution.

Trial chairs and reimbursement:

Should requests for getting paid go to trial chair or straight to Janet?

Should Janet re-direct stuff back to trial chair then have it come back to her?

It is good for Janet to get a list of full time workers and she can just get the checks in to them from that list from the trial chair.

A briefing letter would be nice for trial chairs to give out so the crew chiefs, rv czar etc have an expectation of how things should run (ie walk thrus, how many tickets to pay, etc) and if there are issues for them to go to trial chair.

Michelle and Derede will work on these briefing letters. They could be emailed and have a laminated copy in the ring boxes.

Food:

Skip free morning food? Not have Dannie do breakfast? Potluck for breakfast items/snacks if people wanted to do that or the snacks in a central location for all workers? Just coffee. People want the coffee.

If it is a worker trial and Derede is a chair she would be all for the central location/snack table for workers. And Dannie could sell breakfast and coffee.

Worker Issues and Worker Raffle:

New reward system of compensating workers with free run certificates (could work out to be \$600 if all get cashed in) is one idea.

There would be a draw for each class-all the course builders, all the ring crew, all the score table draws at end of class and a free run goes to the winner.

This would be instead of the worker raffle.

It is kind of confusing to figure out how to do this, to draw names etc from the whole worker pool, regular raffle might be easier.

If we do continue w the regular raffle because the above idea would be difficult to implement, we have to be very specific w the raffle organizers about what/how to do the raffle. April was more sparse and had a lot of gift cards. It is a lot of time and work to get a lot of donated items to the raffle, and that is a challenge for the raffle organizers.

Perhaps SMART could negotiate a deal when they buy equipment to get some to be donated for future raffles? Doing more active solicitation, especially to people like Agility Works.

Presentation can make up for gifts! Make the raffle look exciting and beautiful. Perhaps we can give \$500 up front to Deb and Dee so they can buy things ahead of time, and another \$100 for presentation for table fanciness and just get Janet the receipts at the end.

Walk thrus:

Should there be a mandatory break btwn classes (in rotation groups) so workers are not so worried about working when they run first in next group? This could be added into the briefing letter for chairs/ring crew chiefs and all rings would be the same.

Trials:

Perhaps the trials will be larger this year because Nationals will be held in Colorado? It would be too hard to move the August trial earlier though because of the dates.

Use of the word appreciation instead of compensation, this should be the new word usage on anything referring to worker compensation. Janet will change the spreadsheet that's on the website and give it to Laura to put on website. Also, speaking of Laura and Janet, Laura will look into a tear off check book style to print the certs on so Janet could have the stubs. These are appreciation certs, not compensation.

Trial steering committee is the board. Trial chair needs to check with the board on things.

April Worker Only Trial:

The only people who can enter will be workers that will be policed by the honor system. Try radical new things like lowering the fees-since it's just for workers it would be a bit cheaper. Subway sandwich lunch. Community effort. Derede and Katrina would be the radical new chairs. So lots of people doing garbage, lots of people doing crew chief, lots of people doing everything so no one gets a free entry, but everybody works a little bit. No one can enter if they do not work. \$4500 is typical cost of free entries from one trial. \$3454 for August. Full time worker fees an additional \$1332. Lunch is additional \$1000.

We would cut out food, raffle, worker certificates, full time entries paid, get close judges and do 3 ring/2 judges.

Maybe let April be the bigger high profile trial, and try this for August since August is now the next years qualifying period and smaller trial now?

Have special meeting about brainstorming ideas and the \$ of how much we could charge on the stripped down cost basis with Rob, Derede, Sue, Laura?

It will be postponed to August.

We need new Chair for April now that is not Derede. Katrina by herself should be this chair.

Equipment:

Tunnel lottery-Laura needs to do this.

Chute? Needs sandbag pocket sewn. Derede will do this.

Snooker flags - Derede looked into these and they were handmade. Ernie Rodriguez may be making these and selling these. They are more sturdy and on a base that doesn't fall down.

Breakaway tire-\$300 plus shipping. We need another one.

Trailer outfitting for 3rd trailer. Michelle and Ernie and anyone else that can come to a work party when there will be nice weather. Derede should be part of this. Maybe it can be a meeting.

Ring boxes-Mardee has them. Chamois that you can wring out or microfiber towels from costco for wiping down the tables in the am, esp. now with computers, Sue will ask Mardee to get some for each box.

Trailer insurance:

Increase mileage rate to .75/mile for towing, can Janet change this on the appreciation sheet.

Trailer insurance-1 trailer is insured on Rob and Derede's car insurance. 2nd trailer isn't, because it isn't in Rob and Derede's name. To do it thru Hartford

or USAA insurance is expensive \$1000. It could be put in someone's name or co-owned. if an uninsured trailer has an accident, the contents are not insured, if the trailer hurts another car or person, then that could be trouble if it was the trailer's fault and not the truck/driver's fault. We do not even know where the titles are for the trailers.

Maybe we can see what Bayteam does on their trailers.

This is a liability problem in the event that something happens. It could cost \$3000 to insure all 3 trailers, but that might be what we have to do. Derede will look into this again with Hartford.

Committees:

Education:

Sue will send an email to see if anyone wants to be on the education committee to work on seminars.

Nomination committee:

Karey is the only person who said she will be president only if she did not have to drive down here. Ernie would consider it, thus vacating his board position.

Are the bylaws on the website? Laura should check.

Do we need a vendor czar?

Derede wants to take this on for April only. She likes shopping.

Fun Matches:

The Thanksgiving fun match got a bit complicated because there wasn't really anything in place like how many free entries should be given out and the resulting emails made things complicated. We need a template and a protocol so that each fun match organizer can just plug in the new info.

There is a photographer that will come if he is guaranteed \$500 (50 customers) to do dog portraits. Derede will talk with him and Michelle will make sure there's a room for him to set up.

ICS:

SMART is currently holding off on donations.

ICS Agility Challenge-Would SMART like to do this as a fundraising event for either SMART or ICS? Would be on tv on the Hunter Fennell show at a cost of \$3000. Sort of like a fun run/steeplechase hybrid.

Laura will send some emails to see what kind of interest there is as an invitational event.

Meeting is adjourned at 4:45pm