

SMART Board Meeting 4/14/2014

Conference call at 7:45.

Ernie Mills, Rob Michalski, Janet Massolo, Laura Hartwick, Margaret Grinois, Diana Wilson

Tonight we will be talking about the upcoming trial this weekend.

Janet reports that over \$12,000 is coming in entries, so not very big trial.

This is \$1000 below last year's trial.

Last years trial had a profit of \$264. This was with Derede doing the very inexpensive lunch. Janet is not hopeful that this trial will make money. Derede had wanted to do lunch but then a caterer was hired.

Ernie asked if perhaps we could nix the full time volunteers to save some costs last minute. Katrina had sent Janet an email this week saying she was trying to keep free entry jobs to a minimum to save costs. Also she is trying to not hire too many full timers.

Diana asked if the caterer will be costing a lot more. Last year's lunch cost \$436 for the whole weekend. Janet says usually a caterer is more like ballpark of \$700. So that would be a good way to save costs with the lunches.

Margaret commented that it seems like not quite even to get a free lunch for one class. At haute dawgs recently lunches needed to be paid for by working 2 classes instead of 1 class. Janet asked Diana if perhaps she could talk to Katrina and see if there's a way to get the costs down a little bit. Ernie suggested canceling the caterer, but it is kind of last minute for Derede right now to get the lunch ready. Diana will talk to Katrina and see if maybe it can be half lunch stickers. Nobody wants to blindside Katrina with a last minute request to make any big changes.

We will all hope that this trial breaks even.

Maybe next board meeting we can discuss trial costs more in depth, and the freebies, and how can we tighten things up if we think that trial entries will be down. Maybe free lunches would be a good place to revisit costs. And raffle costs, the raffle is costing \$500 for the trial, perhaps offer lunches and not a raffle. Diana recalls the raffle costing \$600 for the whole year, and now the cost has grown to \$500 for one weekend, plus an entry for running it.

Janet says at her work, they have had to had big cutbacks in perks and so forth because the economy is bad. So maybe the club will have to make some cutbacks too.

Ernie reports that spreads only cost \$130, and the spreads are in the trailers ready to go. Ring tape is in trailers. Katrina had asked if SMART could bring a trailer to the May 31/June 1 trial because one of theirs is inaccessible. Ernie or Rob offered to bring it.

Michelle suggested a general meeting the last weekend in June as there are no trials that weekend.

Trial dates for 2015 will be on the May board agenda.

Please email Diana any agenda items for the May board meeting.

Meeting was adjourned at 8:05pm.